

# Do more informed care decisions = Cost savings?

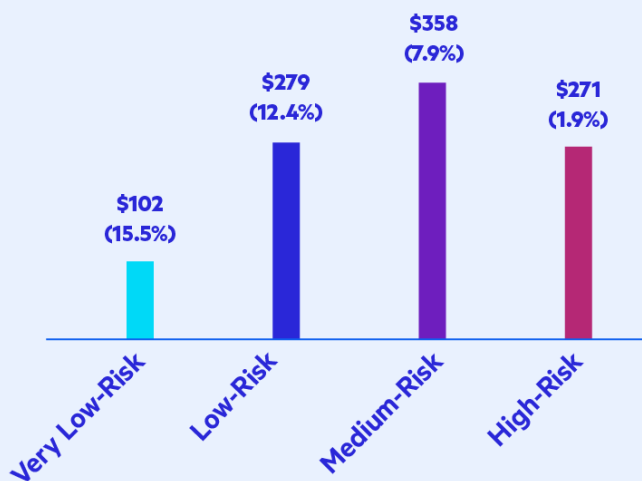
Castlight simplifies the health experience to create engagement. The result? Castlight customers saved on medical spend in 2019.

## Overall

# 5.4%

PMPY median user savings

Cost savings achieved for users across risk cohorts



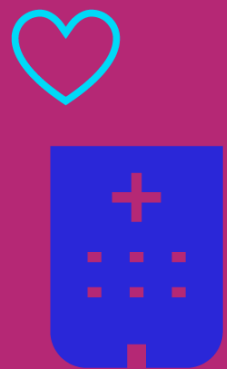
## Highly-Engaged Populations

**32%** higher user savings PMPY for top 20 most engaged customers



## Site of Care

Emergency Room visits:  
**29%** user PMPY savings  
**\$341** user PMPY high-risk savings



## Condition

High-Risk Pregnancy:

**\$591** user PMPY high-risk savings

**\$631** user PMPY aggregate savings

Low Back Pain:

**\$242** user PMPY high-risk savings

**\$106** user PMPY aggregate savings

